WASHINGTON AND WILLIAMS SAN LEANDRO, CA 94578



EXCLUSIVE BROKER: Craig Semmelmeyer (Lic. 01087433)

(925) 444-3102





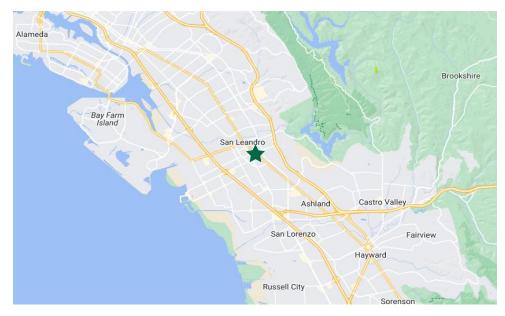
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### **EXECUTIVE SUMMARY**



| OFFF | RING | SUMN | //ARY |
|------|------|------|-------|

| Sale Price :          | \$3,950,000       |
|-----------------------|-------------------|
| Building Size:        | 8,062 SQ FT       |
| Lot Size:             | 22,216SQF.5/Acres |
| Price per sq. ft.:    | \$489.95          |
| Price per sq. ft.:    | \$177.80          |
| CAP Rate:             | 4.3%              |
| APN # 075-0008-003-03 |                   |



#### PROPERTY SUMMARY

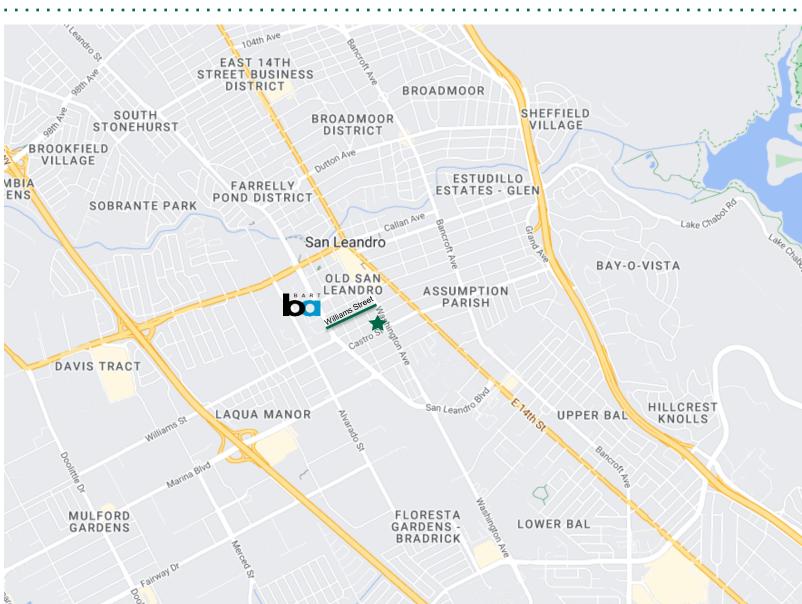
Main Street Property Services is pleased to offer the mixed use property located at the south east corner of Washington Avenue and Williams Street 1805,1849 Washington Street and 249,251,253, and 255 Williams Street in San Leandro, CA. The property has 7 residential units with one 2 bed/2 bath unit, six 1 bed/1 bath units, and one commercial auto service building consisting of approximately 8062 sq. ft.

#### LOCATION SUMMARY

Located at the SE corner of Washington Avenue and Williams Street, the subject property is located in close proximity to the East Bay's major transport routes. The property is right off of E 14th Street and is within a half mile to the San Leandro BART station.

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## LOCAL MAP





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## 1805 WASHINGTON AVENUE

1805 Washington Avenue is home to the Brake and Wheel auto service business.
Consisting of approximately 2162 sq. ft. The current tenant is month to month creating the perfect owner opportunity.









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### 1849 WASHINGTON AVENUE

1849 Washington Avenue consists of three one-bedroom one bathroom residential units located within a mixed use development with on site parking. Located in San Leandro's emerging downtown with new BART and restaurants within walking distance of the property









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# 249,251,253, AND 255 WILLIAMS STREET

Williams Street is a classic Victorian divided into four residential units, car ports, and on site parking for residents and visitors. The property office is an opportunity for the craftsman or contractor to add value to the this classic Victorian.











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## FINANCIAL OVERVIEW

| Net Income                           | Monthly<br>Rent | Annual Rent  |
|--------------------------------------|-----------------|--------------|
| Occupied                             | \$7,603.39      | \$91,240.68  |
| Unoccupied                           | \$2,400.00      | \$28,800.00  |
| Total Residential                    |                 | \$120,040.68 |
| Commercial 1805<br>Washington Avenue | \$5,800.00      | \$69,600.00  |
| Expense Reimbursement                | \$366.87        | \$4,402.44   |
| Total Commercial                     |                 | \$74,002.44  |
| Total Gross Income                   |                 | \$194,043.12 |
| Expenses                             |                 | \$15,181.00  |
| Subtotal                             |                 | \$178,862.12 |
| Less<br>Vacancy/Management           |                 | \$8,943.11   |
| Net Income                           |                 | \$169,919.01 |

| Valuation        |                       |               |
|------------------|-----------------------|---------------|
| 1805 Washington  | Commercial            | 2,162 sq. ft. |
| 1849 Washington  | Residential (3 units) | 2,099 sq. ft. |
| 249-255 Williams | Residential (4 units) | 3,800 sq. ft. |
| Valuation        | \$3,950,000.00        |               |
| Cap Rate         | 4.3%                  |               |
| 8,061 sq. ft.    | \$490.01 per sq. ft.  |               |









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# RESIDENTIAL RENT ROLL

| SUITE | TENANT<br>NAME                | RENTABLE<br>SQ. FT. | TOTAL TERM<br>(YEARS) | TERM<br>START | TERM<br>END | MONTHLY RENT<br>(BASE RENT) | BASE RENT<br>ESCALATIONS | COMMENTS   |
|-------|-------------------------------|---------------------|-----------------------|---------------|-------------|-----------------------------|--------------------------|--|
| 249   | Maria Arias/<br>Chelsea Ortiz | 600                 | MTM                   | 10/1/2023     | 10/31/2023  | \$779.35                    | 9% 1/1/26                | Maximum rent increase of 9% based on San Leandro rent control. 1 bedroom 600 sq. ft. market rent \$1,400.00. |
| 251   | Aide Varoma/<br>Virgil Prado  | 600                 | MTM                   | 10/1/2023     | 10/31/2023  | \$1,678.60                  |                          | 1 bedroom 600 sq. ft.  |
| 253   | Helena Downs                  | 600                 | MTM                   | 10/1/2023     | 10/31/2021  | \$899.25                    | 9% 1/1/26                | 1 bedroom 600 sq. ft.<br>market rent \$1,400.00  |
| 255   | Vacant                        | 2,000               |                       |               |             |                             |                          | 2 bedroom 2,000 sq. ft.<br>market rent \$2,400.00  |
| 1849  | Doug<br>Daugherty             | 600                 | MTM                   | 1/1/2023      | 10/31/2023  | \$971.19                    | 9% 1/1/26                | Market rent \$1,400.00.  |
| 1849A |                               | 899                 | MTM                   |               |             | \$1,875.00                  |                          | At market.   |
| 1849B |                               | 600                 | MTM                   |               |             | \$1,400.00                  |                          | At market.   |
|       |                               | 5,899               |                       |               |             | \$7,603.39                  |                          |  |



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## COMMERCIAL RENT ROLL

| SUITE                        | TENANT<br>NAME                                  | BUSINESS<br>TYPE | RENTABLE<br>SQ. FT. | PRO<br>RATA<br>SHARE | TOTAL<br>TERM<br>(YEARS) | TERM<br>START | TERM<br>END | OPTIONS | MONTHLY<br>RENT<br>(BASE<br>RENT) | NNN<br>CHARGE<br>PER<br>MONTH | CHARGE<br>PER SQ. FT.<br>(MONTHLY) |
|------------------------------|---|------------------|---------------------|----------------------|--------------------------|---------------|-------------|---------|-----------------------------------|-------------------------------|------------------------------------|
| 1805<br>Washington<br>Avenue | Brake &<br>Wheel<br>Center<br>Monte<br>Benedict | Auto<br>Service  | 2,163               | 29.00%               | MTM                      | 11/1/2023     | 11/30/2023  | NONE    | \$5,800.00                        | \$366.87                      | \$0.17                             |
|                              |   | Total            | 2,163               | 29.00%               |                          |               |             |         | \$5,800.00                        | \$366.87                      |                                    |

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# INCOME & EXPENSES

| INCOME OVERVIEW          | CURRENT  | MARKET    |
|--------------------------|----------|-----------|
| Gross Rental Income      | \$47,088 | \$92,400  |
|                          |          |           |
| EXPENSE OVERVIEW         | CURRENT  | MARKET    |
| Taxes                    |          |           |
| Insurance                |          |           |
| Electricity              |          |           |
| Gas                      |          |           |
| Water                    |          |           |
| Trash                    |          |           |
| Landscaping              |          |           |
| Maintenance              |          |           |
| Total Operating Expenses | \$14,883 | 14,883.34 |
|                          |          |           |
| NET OPERATING INCOME     | CURRENT  | MARKET    |
| Net Operating Income     | \$32,205 | \$77,517  |

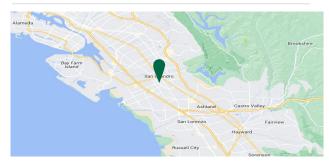
## **COMPARABLES**



#### Washington & William, San Leandro



| Sale Price:    | \$3,950,000 |
|----------------|-------------|
| Units:         | 8           |
| Price/Unit     | \$275,000   |
| Building Size: | 8,062 SF    |
| Price/SF:      |             |
| Cap Rate:      | 4.30%       |
| Sale Date:     | N/A         |

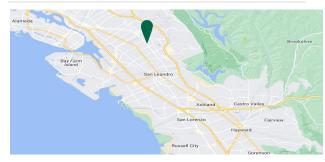




#### 2023 80th Ave, Oakland



| Sale Price:    | \$1,075,000 |
|----------------|-------------|
| Units:         | 5           |
| Price/Unit     | \$215,000   |
| Building Size: | 4,140 SF    |
| Price/SF:      | \$259.66    |
| Cap Rate:      | 7.90%       |
| Sale Date:     | 7/26/23     |

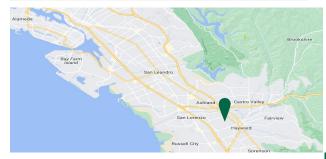




#### 21925-21933 Vallejo St, Hayward



| Sale Price:    | \$1,658,000 |
|----------------|-------------|
| Units:         | 5           |
| Price/Unit     | \$331,600   |
| Building Size: | 9,780 SF    |
| Price/SF:      | \$169.53    |
| Cap Rate:      | 4.42%       |
| Sale Date:     | 5/15/23     |





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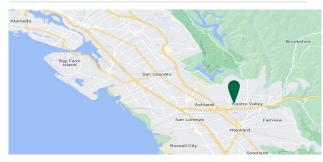
## **COMPARABLES**



2541 Denning Ct, Castro Valley



| Sale Price:    | \$1,275,000 |
|----------------|-------------|
| Units:         | 4           |
| Price/Unit     | \$318,750   |
| Building Size: | 5,614       |
| Price/SF:      | \$227.11    |
| Cap Rate:      | 4.36%       |
| Sale Date:     | 1/3/23      |

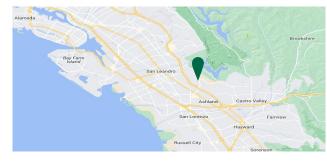




14875 Saturn Dr, San Leandro



| Sale Price:    | \$1,080,000 |
|----------------|-------------|
| Units:         | 5           |
| Price/Unit     | \$216,000   |
| Building Size: | 4,028 SF    |
| Price/SF:      | \$268.12    |
| Cap Rate:      | 4.64%       |
| Sale Date:     | 11/10/22    |

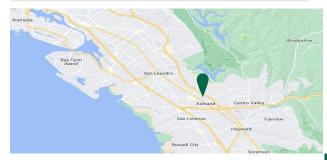




1555-1567 162<sup>nd</sup> Ave, San Leandro



| Sale Price:    | \$2,398,000 |
|----------------|-------------|
| Units:         | 6           |
| Price/Unit     | \$399,667   |
| Building Size: | 12,148 SF   |
| Price/SF:      | \$197.4     |
| Cap Rate:      | 6.01%       |
| Sale Date:     | 3/21/23     |





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## **COMPARABLES**



#### 1423 E 14th St, San Leandro



| Sale Price:    | \$2,950,000 |
|----------------|-------------|
| Building Size: | 6,227 SF    |
| Price/SF:      | \$474       |
| Cap Rate:      | 6.0%        |
| Sale Date:     | 1/26/24     |



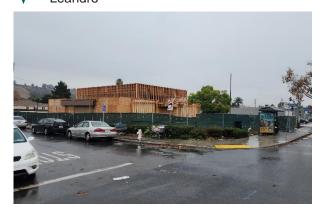
#### 14660 Washington Ave, San Leandro



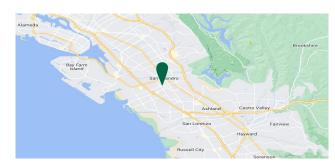
| Sale Price:    | \$2,000,000 |
|----------------|-------------|
| Building Size: | 3,456 SF    |
| Price/SF:      | \$579       |
| Cap Rate:      | *%          |
| Sale Date:     | 7/28/23     |



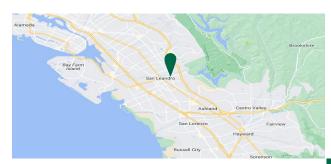
#### 15350 East 14th St, San Leandro



| Sale Price:    | \$2,640,000 |
|----------------|-------------|
| Building Size: | 4370 SF     |
| Price/SF:      | \$604       |
| Cap Rate:      | *%          |
| Sale Date:     | 1/31/23     |
|                |             |







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